

# HIGHLANDS OF THE HEARTLAND

Summer 2011  
Issue 8



Heartland Highland Cattle Association, 976 State Highway 65, Tunas, MO 65764  
<http://www.heartlandhighlandcattleassociation.org/> 417.345.0575

## HHCA President's Letter

By Tom Thompson

Summer time heat is starting to leave, but it was a killer in most areas. I hope that no one lost any cattle to the unrelenting heat. Our club members in Texas are being hit hard between the heat and the drought. Hay may be hard for them to come by and if it is purchased, they will be paying a high price for it.

Many livestock keepers are having to sell their animals due to the high cost of keeping them. We can be thankful we have chosen a breed that will survive during these lean times.

For a more upbeat note, keep in mind the up coming Celtic festival in Buffalo, MO. Our own HHCA secretary is in charge of the planning and execution of this event. Gloria can use our moral support but more importantly she needs our physical help. Any HHCA member that lives in the area would ease Gloria's burden by offering to help man the booths that will benefit our Association.

I am looking forward to seeing everyone at Branson next year. The stories that will be told about this summer's hardships will keep us all thankful for the good times we have.

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A few weeks ago, I did a spot on a radio show. While I was showing my 2 year old heifer in Chatham, IL, one of the hosts for Flyover Zone talked with me and asked for an on air interview. It was fun talking to the crew of the morning show. If you go to <http://www.flyoverzone.com/Home.aspx> you should be able to go into the archives and find the show. I have been invited back but a date has not been selected.

Tom Thompson, HHCA President

## Celtic Festival, September 10, 2011, Buffalo, MO

Hello HHCA Members,

This year is the 9th annual SW MO Celtic Heritage Festival and Highland Games. They are being held on Saturday, Sept. 10th in Buffalo, MO, just 28 miles north of Springfield. The HHCA has been involved with this festival for the past four years, having a concession stand selling Highland beef.

The event has been successful for the HHCA as it makes money for the Association. *Instead of the HHCA having to increase our dues or ask the membership for more*

*money for other events we are making money off of others.*

**This event profited over \$1,000 last year.**

This year we have the opportunity to have a second concession stand providing Celtic foods such as fish and chips, Irish stew, pasties and other items. We will still have our original foods, but one of our members is providing a smoker so we may be able to also serve Highland smoked brisket, smoked pulled pork and ribs.

Please see *Festival* on page 2

**Important! Important! Important!**  
Please note the change of the HHCA e-mail address to:  
**heartlandhighlandcattle@gmail.com**

## Composting Livestock Mortality and Butcher Waste

By Keith Bakeman, Regional Director, AHCA

Gloria has written about her experiences at the Summer 2011 AHCA Convention in Ithaca, NY. She did a better job of conveying the flavor and accomplishments of the convention than I would have done. I was impressed with our agricultural programs at Cornell University and will share with you one of the classes we attended that, while humble, is an important animal practice that is both economical and eco-friendly. The teaching guide for the class is the paper "Natural Rendering: Composting Livestock Mortality and Butcher Waste", a 2002 publication of Cornell Waste Management Institute, Department of Crop and Soil Sciences <http://cwmi.css.cornell.edu> E-Mail: [cwmi@cornell.edu](mailto:cwmi@cornell.edu) phone (607)255-1187. This 12 page paper is a fast read and contains all the information one needs to do composting at home. You can also check with your local extension office to see if they have composting instructions.

The days when a farmer can call a rendering company to come and get a dead animal for free are probably over. In 2002 New York State's remaining rendering companies were charging up to \$70 for cows, \$60 for pigs and \$200 per horse to pick up animal carcasses from farms in their area. Leaving carcasses in the field for the coyotes is generally illegal. Burying in shallow

*Festival from page 1*

### **But for us to do all this we need volunteers.**

This is probably a day trip for many of you, so would you please be willing to help us out. We need people to help sell foods at the concession stands, and to work the two admission gates. It would be 2-3 hour shifts beginning at 9:00 AM until 5PM.

There were many volunteers last year that helped, and we hope to see you return again this year. If you are volunteering, we will send you **FREE** tickets in advance so there is no admittance cost. This can be a good fundraiser for the HHCA, and the festival is a lot of fun also. There are the Highland Games, with all those great athletes, three stages with music to entertain you, Celtic vendors, a great kids realm, so fun

pits poses pollution risks to surface and ground water and endangers the health of domestic livestock, wildlife and pets. Butchers in 2002 were paying \$20 per barrel for disposal of residuals. Each 1200 pound steer produces 1.5-2 barrels or \$30-\$40 in disposal fees. These fees are passed on to the farmer by the butcher. Landfills generally will not accept residuals or carcasses resulting in few options for the farmer with dead animals. Composting can be accomplished in compliance with environmental regulations in many states, but check regulations before you start.

Composting provides an inexpensive alternative for disposal of dead animals, butcher wastes and other biological residuals. The temperatures achieved during composting ( 104-140 degrees F) will kill or greatly reduce most pathogens, reducing the chance to spread disease. Mad Cow and anthrax animals should not be composted. Building a compost pile is fairly simple when you meet some basic principles. Select a site that is well drained at least 200 feet from water courses, sinkholes, seasonal seeps or other landscape features that indicate the area is hydrologically sensitive. Lay a 24-inch bed of bulky absorbent organic material containing sizable pieces 4 to 6 inches long on top of

*Please see [Composting](#) on page 4*

for the kids, Border Collie herding, sheep, the Clydesdale's and carriage for the nostalgic carriage ride, amateur archery, sword fighting and don't forget the Clan row to find out your heritage. It's an all day of fun, just for volunteering for three or so hours. Please contact Sybil and offer to help **as she will be contacting you**. The reason we have an in with this festival is "I am the Festival Chairperson and do all the work of getting the festival put together", so let's all work together and make some money for the our Association.

Thank you and **remember the date, Sept. 10 in Buffalo, MO.**

- Gloria Asmussen, HHCA Secretary

**The person in charge of the volunteers is Sybil Campbell-Roberts.  
Email is: [sybilcampbell-roberts@netzero.com](mailto:sybilcampbell-roberts@netzero.com) OR  
Phone 417.774.1928/Cell 417.489.0912**

## Volunteers Needed for the Celtic Festival

Just a reminder that the HHCA is still looking for volunteers for the annual fund raiser held every year at the Celtic Festival in Buffalo, MO. The important date this year is Sept. 10th. We need to fill as many shifts as possible to make this fund raiser a success. This is the biggest opportunity we have ever had to help fund our Association, so please volunteer a few hours of your time and come have fun, enjoy a free meal, walk around the park, visit the crafts, vendors, athletes and listen to music.

Volunteers for the Celtic Festival 2011

### INSIDE THE CONCESSION STAND :

*Janet Melton and I will be there all day to help fill in where needed.*

9:00 am to 11:00 pm: (2-3 volunteers still needed)

11:00 am to 1:00 pm: Dan and Kathleen Collins and Daughter (1 more volunteer needed)

1:00 pm to 3:00 pm: Phyllis Campbell (3 volunteers more needed)

3:00 pm to 5:00 pm: (3 volunteers needed)

### FISH AND CHIP COOKS

9:00 am to 11:00 am: Phyllis Campbell (1 more volunteer needed)

11:00 am to 2:00 pm: Cindy Cheek (1 more volunteer needed)

2:00 pm to 4:00 pm : (2 volunteers needed)

### SMOKER

10:00 am to 1:00 am: (2 volunteers needed)

1:00 am to 3:00 pm: Dave and Ruth Embury

3:00 pm to 5:00 pm: (2 volunteers needed)

### SWEET TENT:

9:00 am to 11:00 am: (2 volunteers needed)

11:00 am to 1:00 pm: (2 volunteers needed)

1:00 pm to 3:00 pm: (2 volunteers needed)

Gary and Cindy Cheek will be bringing their Highland cattle and promoting the Heartland Highland Cattle Association. Keith and Sherri Bakeman are also bringing their Highlands and Keith will work a shift at the ticket gates. Linda Say and her daughter will be working a shift at the ticket gates also.



*2010 Celtic Festival HHCA Concession...a lot of hungry folks wanting--and paying for--Highland beef!*

## Important Information for all Cattle Breeders

reprinted from the Buffalo Reflex, Gloria Asmussen

*This is information that has been or will be mandated in all states concerning state law of testing bulls for trichomoniasis or "trich". This is a new law for MO breeders, but HHCA members from other states, be sure to find out your state law on testing of your bulls.*

TRICH TEST MANDATED SEPTEMBER 1st, NEW STATE LAW AFFECTS BREEDING BULLS

- A new state animal health law affecting movement of bulls within MO takes effect on Sept. 1, 2011.
- After that, breeding bulls must be tested for trichomoniasis, or "trich." before changing ownership

or possession. A similar law already exists for breeding bulls coming into the state.

- Dr. Craig Payne, University of MO Extension veterinarian, explains the bull-testing program aims to find and eradicate the sexually transmitted disease in cow herds.

- Trich has been found in herds in more than 30 Missouri counties. There is no cure for infected bulls.

- The venereal disease has caused 40 to 70 percent losses of pregnancies in some Missouri cow herds.

Please see *Important* on page 4

*Important from page 3*

- Because there is no treatment for the disease and vaccines are not 100% effective, prevention is the key, he says. Since bulls transmit the disease, the new rules focus on them.
- Under the rules, any non-virgin bulls or bulls 24 month of age or older being sold at livestock auctions must be tested if they are not going to slaughter.
- Similarly, non-virgin bulls or bulls 30 months of age or older that are sold at private treaty, leased, traded or bartered must have a negative trich test within 30 days

*Composting from page 2-*

the ground large enough for the carcass plus 2-feet beyond all around. Utility and municipal wood chips work well as the coarse structure allows oxygen to circulate under and around the body for aerobic decomposition. The chips also keep the body 2-feet above the ground. After placing the animal or butcher waste on the wood chips cover with 2 feet of wood chips, old silage, sawdust or dry stall bedding. It takes about 12 cubic yards of carbon material to compost a full grown cow. This acts as porous insulation to let the pile heat by decomposition and let the gasses and moisture escape. Decomposition occurs winter or summer and will take from 4 to 6 months. Keep well covered to keep vermin out and odors to a minimum. A long thermometer probe can help you check the progress. A temperature of 131 degrees F must be maintained for at least 3 consecutive days monitored 6-

prior to change of ownership or possession.

- The discrepancy in age of bulls being sold at livestock markets and those sold at private treaty is temporary. Private treaty will change from 30 to 24 months in November, according to Dr. Payne.
- Most counties with infected herds are in southwest Missouri.
- Under the new rules, any bull that tests positive for trich must be sent directly to slaughter.

8 inches from the top of the pile for proper composting temperatures. The pile is not turned like is normally recommended for composting of garden debris. Let sit for 4-6 months then check to see if the carcass is fully degraded. After three months, turning is an option and will speed the curing process.

It is recommended to reuse finished compost as the base for the next pile. The remaining bones add structure to the base material for improved aeration. The composted material is high in nutrients and can be used on hay, corn, winter wheat and forest land. Applying this compost to "table top" crops directly consumed by people is not recommended at this time. None of us like to lose an animal. Hopefully, you won't. But if you do, please consider composting.

## Reflection on AHCA Convention in Ithaca, NY

by Gloria Asmussen

Well, reflecting back to June when I attended the AHCA convention in Ithaca, NY, temps of 56 in the AM and then rising to the low 80's in the afternoon with some rain showers. It was a very interesting and educational convention for me. I listened to four Highland breeders ranging from Washington to NY to Colorado tell about how they marketed their Highland beef. Two from NY have larger folds of Highlands and market them at farmers markets each weekend and in smaller restaurants. The WA breeder market's his beef to around 1500 people by the packages, and the CO breeder has well over 300 Highlands and markets his Highland beef in some TX chain grocery stores and health food stores. He also has a staff of 5 marketers working with him. One presenter talked about how to market your beef, much of how our marketing

workshop informed us last summer in July at Hairy Cow Farms. I learned a lot about how to taste our Highland beef, not just that it is so good, but what to look for in our beef.

Also learned how to compost large animals, not something I would do as I can take mine down behind the lake for the coyotes to finish and I just put a change on the head and tie that to a tree so I can save the skull. The info I learned about composting at the Cornell University workshop was handy for how I can do smaller animals though. We went to two Highland farms, one I called a working farm and the other a show place working farm. Of course, like any farm I have visited, there are some Highlands that I would like to see in my fold and some that I would

Please see *Reflection on page 9*

## Welcome New Members!

### Arkansas

Rich & Jennifer Millican, Rudy, *sponsored by Blake & Kali Coble*

Justin & Tonya Johnson/David & Janet Larson, Omaha

### Colorado

Julia B. Sinel, Elbert

### Illinois

Terry & Kay Clemens, Medinah, *sponsored by Dan & Kathleen Collins*

### Kansas

Jed & Jeanne Bean, Paola, *sponsored by Wayne & Jane Henry*

### Michigan

Victor Bloom, Central Lake

### Minnesota

Becky Semmler, Jacobson

### Missouri

Ronald C. Hertel, St. Louis

Bill Frizzell, Greenville, *sponsored by Blake & Kali Coble*  
Ben Hurd, Oldfield, *sponsored by Blake & Kali Coble*  
Big John Robinson, Troy

### Oklahoma

Waylon D. Cook, Chelsea

### Texas

James & Elizabeth McCormick, Beaumont

### Wisconsin

Rich & Jean Gruenert, David & Janet Larson, Burlington

A sincere Thank You to all the HHCA members who sponsored some of these new members. When they sold their Highland cattle, they sponsored the buyer a HHCA membership. It is only \$15 to sponsor a new member. Sponsorship gives the new members information and networking within the Association as well as many other benefits. Think about sponsorship when you sell your Highlands.

## Wean Early Without Working Overtime

By Laura Nelson

Weaning calves at half the typical age calls for re-thinking your calendar, but it doesn't obligate a management overhaul. With a few key tweaks, ranchers already weaning at home can reap the rewards of calves that gain faster, convert cheaper, perform better and reduce cow costs.

"We started weaning calves early because of drought," said ruminant nutritionist Jeff Heldt. "Now we do it because it makes sense from a cow feed cost and grass availability standpoint."

Heldt, a field consultant for Land O'Lakes Purina Feed, works with cattlemen in the western portions of NE and SD who have moved their weaning date toward a 90 day target. The result? An average savings of \$40 per cow in feed costs and 25 % increase in forage availability.

"You can't feed a more efficient beef animal than one that is 100 to 200 days of age," Heldt said. "If you're feeding calves clear out to finish, you can really take advantage of this in the area of feed efficiency and carcass quality. In an early-weaning program, these two things are going to be money makers." It works; that's proven. But don't jump in without careful evaluation on your own terms. Marketing, facilities and management plans must be in order to avoid weaning sooner than you or the calves are ready. Like some of Heldt's customers, Brush, CO, rancher Justin Curtis weaned his first set of 90-day-old calves

when faced with sparse forage. "We make those decisions year-to-year based on what we have in the pasture. In those really dry years on native grass, pulling the calf off sure helped the cow keep weight on and helped cut back on the feed bill," he said. Calves went directly to the Certified Angus Beef LLC (CAB)-licensed Chappell (NE) Feedlot, where owner-manager Tom Williams says resource evaluation is crucial. "Out in that high desert country, they don't always have the resources available to support a cow and a nursing calf. So getting the calf off and into the yard right away works---but it wouldn't fit everyone," the NE manager said. Heldt recommended starting with a marketing goal. Unless a feedlot is prepared to take on a 350 pound calf, he says the early-weaning model best suits ranchers who already wean and background calves. For them, there are two options: Sell a heavier calf at normal marketing time, or target a normal finished weight but hit the market before prices are saturated with cattle from traditional programs. Finishing the long-fed animal takes experience, however.

"These little calves are so efficient and can gain so rapidly that a person can overshoot a finish quicker than expected," Heldt said. So the end marketing date or weight needs to be thought of first, then back-calculate the performance."

## Thank You!

By Dave and Ruth Embury

Thank you to the fine folks that attended the 5th Annual 4th of July Highland Picnic at Lightening Ridge Farm. Our sincere thanks to all of you who made it a wonderful success. It appeared that everyone had a great time. It was informative, sharing of ideas, and experiences. You get to see friends you don't always see during the year and making new friends. The food was delicious and so much of it to choose from! Have a great year and plan for our 2012 picnic.



## Lee Wolfgang Memorial Display Case

By Gloria Asmussen

A Sincere Thanks to all you donated to the Lee Wolfgang Memorial Display Case. It is a beautiful display case and conveys all the ways Lee promoted Highlands and educated people about the breed. The pictures on the display are all pictures from the Calendar Contests and from our own HHCA members. We will continue to use pictures from the contests. The HHCA's mission statement is on there also, as well as the map showing the states where our members are located.

Deep appreciation goes to Keith and Sherri Bakeman who worked so diligently to complete the display so it could be taken to the AHCA national convention in Ithaca, NY last June. It was very impressive and received many compliments.

This display case if available to all HHCA members to use when they are displaying their Highlands at any event/s they attend. Just contact the HHCA secretary to the date you would like to use the display case and it can be shipped to you. The member will be responsible to return the case either by shipping or delivery after the event is over.



## HHCA Recipes

### Preparing a Great Highland Porterhouse Steak – from the kitchen of Theresa Thompson

1 porterhouse steak cut-1 1/2 to 2 inches thick (about 2 pounds), you can use smaller steaks but they need to be at least 1 1/2 inches thick.

Coarse sea salt and freshly ground black pepper (fresh ground pepper tastes so much better than regular ground pepper)

2 cloves garlic finely chopped

1 T fresh rosemary leaves finely chopped

6 whole fresh sage leaves

1/2 c extra virgin olive oil, cold pressed is best

Place the garlic, rosemary, and sage on a deep serving platter, mix them together then spread them out evenly.

Heat grill on high, clean and oil the grill. Turn one side of the grill to medium leave the other side on high.

Season steak with salt and pepper to taste.

Place steak on hot side of the grill to sear. About 2 minutes. Move steak to medium side and grill another 6-8 minutes. Flip steak over on to the high side and sear second side. After 2 minutes, move steak to medium side for another 6-8 minutes. When cooked to desired doneness, place steak on top of herb mixture. Pour the olive oil over the steak. Turn the steak to allow the herbs to stick to the oil. Turn several times until herbs are coating the steak. Spoon the oil over the steak as you go.

Cut the steak off the bone and carve into 1 1/2 inch slices. Enjoy. This will work well with other steaks as well. But make sure they are at least 1 1/2 inches thick.

## Calendar of Events

When	What	Where	Contact	Website/Email
9 - 10 Sept.	9 <sup>th</sup> Annual SW MO Celtic Heritage Festival and Highland Games; Highland cattle on display and Highland beef concession stand	Old City Park and Fairgrounds	417-345-2852	www.swmocelticfestival.com or heartlandhighlandcattle@gmail.com
<p>The SW MO Celtic Heritage Festival &amp; Highland Games in Buffalo, MO, located on East Ramsey St. at the Old City Park and Fairgrounds.</p> <p>The Festival begins with the Calling of the Clans on Friday evening at 6:00 PM; Saturday festivities begin at 9:00 AM and go till 5:00 PM.</p> <p>The Kilties from Springfield, MO, will be returning this year to perform at our Official Ceremonies at noon and our featured band is the Tullamore. New this year is the Scottish Sword Fighting demonstrations, new vendors, and more Kiddie Games with a make it and take it booth for the children.</p> <p>Returning is the Archery Group, demonstrations, spinners, Birds of Prey, Highland Cattle and numerous other activities to keep you entertained all day. There are twelve entertainers and dancers on three stages throughout the day. Don't forget to come and enjoy the Athletic Highland Games and be amazed at these athletes' strength.</p> <p>Come join us for a day of Celtic Cultural experience. Check out the website at <a href="http://www.swmocelticfestival.com">www.swmocelticfestival.com</a></p> <p><b>At this Festival, the HHCA has a concession stand featuring Highland beef. The beef is sold as a fundraiser for the HHCA; it has been a great fundraiser for the past three years. Anyone interested in attending the Festival and giving a helping hand at the concession stand, please contact the HHCA.</b></p>				
1 Oct.	Forest Park St. Louis Scottish Games Don McCallie will have Highlands on display	St. Louis, MO	Don McCallie 636.452.3407	donmccallie@msn.com
7-9 Oct.	Ozark Fall FarmFest	Ozark Empire Fairgrounds, Springfield, MO	HHCA Secretary 417-345-0575	heartlandhighlandcattle@gmail.com
15-16 Oct.	Heritage Days	Harry S. Truman's Visitor's Center, Warsaw, MO	Steve Hanson 660-438-6968 or 660-723-9527	heartlandhighlandcattle@gmail.com
29 Oct	Highland Field Day Showcasing Highland fold, information and networking	Coble Highland Ranch, Henryetta, OK	Blake Coble	coblehighlandranch@yahoo.com or heartlandhighlandcattle@gmail.com
3-5 Nov.	Small Farm Today Conference	Columbia, MO		heartlandhighlandcattle@gmail.com

## Waste Less Hay

Reproduced from OFN

Tips you can use to gain more from this hay season.

Daren Redfearn, a Forage and Pasture Management Specialist for the University of OK in Stillwater, OK, appreciates the wisdom in old sayings. When talking about baling hay, "waste not, want not" and "make hay while the sun shines" both come to mind, and both are closely related.

Every time the forage is handled, there are losses. Regardless of how new or how broken-down your hay equipment is, every time the hay is handled, losses will

occur. With modern mowers and proper operation, losses from cutting the forage are minimal. However, as soon as that forage is on the ground, it starts to break down because of the natural process of respiration.

"Respiration is a normal process that occurs in all plants," Redfearn said. "It is simply the breakdown of food materials that would have been used for plant growth." This process is unavoidable and will happen

Please see *Hay* on page 9

## Board of Directors and Officers' Contact Information

### Board of Directors

Year	Name	Location
2012	Troy Schroeder	Albert, KS
2012	Alan Cameron	Minden, LA
2013	Jerry Delcour	Crane, MO
2014	Blake Coble	Henryetta, OK
2014	Nathaniel Hamilton	Glasco, KS

### Officers

President	Tom Thompson 615 Thompson Lane Pocahontas, IL 62275 618.669.2236 <a href="mailto:Tomteesa55@yahoo.com">Tomteesa55@yahoo.com</a>
Vice President	Greg Roberts 13177 Highway T Marionville, MO 65705 417.744.1928 <a href="mailto:sybilcampbell-roberts@netzero.net">sybilcampbell-roberts@netzero.net</a>
Secretary/ Treasurer	Gloria Asmussen 976 State Hwy 64 Tunas, MO 65764 417.345.0575 <a href="mailto:heartlandhighlandcattle@gmail.com">heartlandhighlandcattle@gmail.com</a>

## Check out the HHCA website!

[www.heartlandhighlandcattleassociation.org](http://www.heartlandhighlandcattleassociation.org)

On the site you will find updated classified ads, membership page of new members, and the Events page with the Calendar of Events and pictures from the events.

Remember, the website receives over **145,000** hits per month. This is a great place to get and give information about your farm and Highland cattle.

Use your FREE ad and get exposure and results.

Cut along line

## Renewal or New Membership Application Heartland Highland Cattle Association

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Phone \_\_\_\_\_ Cell \_\_\_\_\_

E-mail Address \_\_\_\_\_

Please remit **\$20.00** yearly (12 month) membership dues to:

Heartland Highland Cattle Association

976 State Hwy. 64

Tunas, MO 65764

If you have any questions, comments or concerns, please contact the Secretary, Gloria Asmussen at 417.345.0575

[heartlandhighlandcattle@gmail.com](mailto:heartlandhighlandcattle@gmail.com)

*Hay from page 7*

until the moisture content of the forage hits 40 percent. Something that producers do have some control over is how long the time span is between mowing and when the forage hits 40 percent moisture. That is why Redfearn recommended "making hay while the sun shines." The hotter and drier the weather, the quicker the forage dries out. The difference between hot and dry and cloudy and damp can amount to a loss of almost 15 percent, before you have done anything besides mowing.

Another weather associated risk is rain. If cloudy weather adds to respiration losses, rain increases the handling losses. To help the forage dry again, more raking or tedding is required, and those operations shatter more leaves. If adverse weather conditions

*Reflection from page 4*

not, and this held true for the Highlands on both of these farms. The bulls were huge, way bigger than what I have, but impressive.

I also learned about necropsy, doing an autopsy on dead animals. I will say the workshop presentations were very informative. The convention was small, only around 120 attendees. We had a member from KS who attended, Joyce Quinn and Larry Nelson. Our HHCA display was seen by all and many commented how nice it looked and how we promote all our members. Keith and Sherri Bakeman did a nice job on the display case with all the pictures and dialogue on the display. I only sold one calendar there as the AHCA had the Scottish calendars available also, but I sold over \$100 of notepads there with our breeders Highland pictures on them. Our presentation to the AHCA regions went very well. Our regional director, Keith Bakeman and myself took the floor for almost two hours informing the other regions on how we promote and educate people about the Highland breed without having a Highland show. We talked about the Scottish festivals and agricultural events we attend, how we advertise in outreach magazines, and about our Highland Field days. There were quite a few questions about how to get to display at Scottish festivals. We also talked about involving the membership with activities and fundraisers. Now for some exciting news, at least I think it is exciting. As some of you Board members know the HHCA was kind of approached last March at our annual meeting about maybe hosting an AHCA

strike after mowing, losses from handling can amount to 35 percent or more. Redfearn said that leaf shatter losses are especially prevalent with legumes. He recommend raking legumes while the moisture is between 45 percent and 55 percent and then allowing them to finish drying in the windrow.

Though Redfearn said "most losses occur trying to get the forage dry," another way producers lose hay is by harvesting poor quality hay. Redfearn pointed out that the cost is basically the same to harvest bad hay as it is to harvest good hay.

One of the best ways to ensure good quality hay is to harvest it at the right time. With most grasses, the nutritional value is highest when the crop is in the

Please see *Hay on page 11*

convention. Dean Adams and myself talked about it, but after talking to some of the Board members, the idea was abandoned.

Well, that was a good thing, as the national still didn't have a 2012 location for a convention last week. At the AHCA board meeting on Friday morning, Dean offered the Board to host a convention in IL, where he is from. The vote was a unanimous yes. Now comes the good part. As a member of the HHCA, Dean asked if the HHCA would help with the convention, as a National Director, I agreed to help, but as a HHCA Secretary, I said oh no!!! What, more work to do!!

Since our President Tom Thompson is from IL, it is only fitting that we help with the convention. Dean is in charge of all the leg work as he has already checked out places and presenters. The good thing is that the convention location is centrally located from MO, between 6-7 hour's drive from Springfield location to Bloomington, IL, a day trip.

The date of the convention will be the third weekend of June 21, 22, 23, 2012. This location should give many of our members an opportunity to attend a convention and not have it cost an arm and leg. Since so many of the MO breeders are close, there could be a chance of renting a van and a group going together. Something for all to think about.

Truthfully, this is a good thing for the HHCA, we can help host and not do it all ourselves. Dean has a good handle on what he wants to do and cost enters his mind also.

## Highland Merchandise Makes Great Gifts

Please visit our website Merchandise page for new items!

Hand made **Highland themed** glass key and change holders as well as Highland stained glass windows. There are three Highland stained glass change and key trays; size is 5 1/2" by 7 1/2" trays \$40 each. The Highland Stained Glass window size is 16" by 14 1/2" \$90 each. For more information and to order your own custom holder or window, contact Randy or Jim at 417.683.2122 or email them at bryantview@getgoin.net.



**Highland Notepads:** the pictures are these notepads of Highlands owned by HHCA members.

Measure 8 1/2" by 2 1/2" with thirty sheets and a magnet on the back. You can purchase them individually, spring, summer, fall, or winter notepad for \$4.50 (includes S&H) or a packet of 4 notepads for \$17.00 (includes S&H).



Don't forget to get your HHCA 2012 Calendars! The calendar is \$18.00 (includes S&H). Order by email at heartlandhighlandcattle@gmail.com or phone 417.345.0575.

### HIGHLAND CATTLE



## HHCA Classified Ads

CHECK OUT ALL THE ADS ON THE HHCA WEBSITE AT [www.heartlandhighlandcattleassociation.org](http://www.heartlandhighlandcattleassociation.org)

Use your FREE membership ad on the website classified section and in the newsletter, your ad will pay off.

There are always SOLD signs being placed on ads.

### Alabama

Crossbred Highland Angus breeding  
bull, sound calves  
256.656.1596

### Arkansas

Unreg. cow/heifer calf pair  
870.449.4906  
[mphilduk@hotmail.com](mailto:mphilduk@hotmail.com)

### Illinois

Reg. White Highland heifers,  
exceptional bloodlines  
815.266.1827 [vgord48@aol.com](mailto:vgord48@aol.com)

### Kansas

Oz Highland Farm, reg. & unreg. cows,  
heifers, bull available, Auburn, KS  
[ozhighlener@sbcglobal.net](mailto:ozhighlener@sbcglobal.net)  
785.213.1040  
5 Reg. heifers, white and dun colors,  
Larry Sorell, Glasco, KS 785.568.2777

### Mississippi

2 unregistered Highland bulls, one 3  
1/2 yrs old, brindle, proven breeder;  
other is a yearling red bull  
662.832.2738  
[mike.mmills@gmail.com](mailto:mike.mmills@gmail.com)

### Missouri

2 registerable Highland bulls, born  
March 2011, Bent Oak Acres,  
636.248.6340  
[stltowerpam@yahoo.com](mailto:stltowerpam@yahoo.com)  
Hairy Cow Farm offers unreg. bull,  
born 9-19-10 w/no horns,  
417.369.0505  
[hairy cows@centurytel.net](mailto:hairy cows@centurytel.net)

#### Hay from page 9

boot stage. Though sometimes higher quality hay might mean less tonnage, that can be a blessing as well. As Redfearn pointed out, two-ton of hay will dry a lot quicker than four ton. If the forage dries quicker, that means less loss due to respiration, and if it is in the field less time before it is ready to bale, then you are more likely to dodge bad weather as well.

Redfearn said that even under ideal conditions,

Wanted to purchase: reg. heifers or  
cows; looking for certain Highland  
characteristics

[kevinc@mysticplains.org](mailto:kevinc@mysticplains.org)

8 yr old unreg. brindle bull, very  
gentle, produced many calves,  
573.230.1726

[trenton.blair@gmail.com](mailto:trenton.blair@gmail.com)

Cheek's Sunset Shadow: reg. dun 8 mo.  
old bull; several weanling red bulls  
available  
417.818.2255

Red Willow Ranch offers year old reg.  
dun heifer, halter trained, eats range  
cubes from hand  
417.345.0575

[gwolfgang2005@yahoo.com](mailto:gwolfgang2005@yahoo.com)

Black Bell Acres yearling Highland  
steer avail.  
417.778.6009

[2percherons@gmail.com](mailto:2percherons@gmail.com)

Hadler Hills Highlands available reg.  
& unreg. cows, bulls, heifers and steers  
314.570.4649

[kahhadler@charter.net](mailto:kahhadler@charter.net)

Vintage Hill, calves, semen, select  
Highland cows for sale  
660.537.3906

[info@vintagehill.com](mailto:info@vintagehill.com)

2011 reg. heifers for sale, see website at  
[www.thistlehillplantation.com](http://www.thistlehillplantation.com) or email  
[bruce@thistlehillplantation.com](mailto:bruce@thistlehillplantation.com)

### Oklahoma

Coble Highland Ranch, 6 unreg. bulls,  
ages from mature to 6 months, 2 unreg.  
heifers, yearling to 9 mos., 10 yr old  
unreg. white cow, 3 unreg. cow/bull calf  
pairs, 6 pasture exposed unreg. cows  
918.652.1411

[www.coblehighlandranch.com](http://www.coblehighlandranch.com)

### Texas

Reg. white 2 1/2 yr. old Highland bull  
"Falkor", exceptionally good condition,  
[www.youngsproutsfarm.com](http://www.youngsproutsfarm.com)  
[glennyoung@hughes.net](mailto:glennyoung@hughes.net)

2 Reg. red Highland bulls 31/2 yr. old  
proven sire and yearling bull  
512.330.0918 or 512.791.8042

[toshelton@gmail.com](mailto:toshelton@gmail.com)

Bannockburn Highland Ranch, avail.  
cows, bulls, heifers, steers, reg.& unreg.  
409.837.9707 or 409.489.2808

### Wisconsin

Four T Acres offers FTA Highwayman-  
registered dun yearling bull, halter  
trained, exceptional bloodlines  
262.210.3257 or 262.539.3257

[ftacres@tds.net](mailto:ftacres@tds.net)

producers can expect to lose 10 percent or so of their crop, regardless of their management practices. However, improper handling or adverse weather conditions can raise that number to 75 percent. Accordingly, producers should follow Redfearn's tips to make the most of their available forage at harvest so they don't have to pay for it later when hay is in short supply.

**Heartland Highland Cattle  
Association**

976 State Hwy 64  
Tunas, MO 65764

**Phone:**

417.345.0575

**E-Mail:**

highlandcattle@  
centurytel.net

**Hairy cows are the way  
to go!**

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*We're on the Web!*

*Visit us at:*

[www.heartlandhighlandcattleassociation.org](http://www.heartlandhighlandcattleassociation.org)

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**Customer Name**

**Street Address**

**City, ST ZIP Code**